

## We'd like to float your boat

- Ever wondered how it is you can have a room full of talent and still fail to land that big contract?
- Or how your own ability to select people with leadership potential doesn't automatically ensure success?
- Or, to put it another way, do you ever feel that what you're working with is a team full of stars rather than a star team?

### Pulling Together - Team Development with a difference

Pulling Together is our latest and most adventurous Team Development Day. It is led by Ben Tipney, a former international athlete who represented the Great Britain rowing team at world championship level and is now a successful business performance coach and trainer.

Held at the iconic Marlow Rowing Club, the home club of Sir Steve Redgrave, the day will transform the way you think about team chemistry, optimising team and individual performance and the difference between *going all out* and *going the distance*.

### Compete, Collaborate - Redefine The Way You Think

Combining time on the water with indoor rowing challenges, chances to compete, collaborate, redefine the way you think about personal and team bests, as well as a good lunch with great views along the River Thames and a team photograph to mark the day.

- The day will leave more junior or less experienced members of the team feeling confident of their ability to contribute to collective success.
- It will make star players more aware of how being faster and stronger doesn't always win the race.
- It gives managers and team leaders a chance to reconnect with the team dynamic and gain a greater understanding of work and delivery perspectives, which may have changed since they *walked the floor*.

Ideal for those in sales, negotiation or creative delivery; agencies looking for even greater competitive edge and organisations both commercial and not-for-profit facing ever more choppy market waters.

### *Just in case some of your team like to keep their feet dry*

*Rowing on the Thames is a fantastic experience but just in case some of your team prefer dry land it is possible to complete the day using the indoor rowing machines only.*

For more detail, including a breakdown of the day, email [info@becdevelopment.co.uk](mailto:info@becdevelopment.co.uk) or phone 01342 325952

Pulling Together is part of The BD 3P approach to  
**Performance, Practicality and Purpose**

[www.becdevelopment.co.uk/new-ways-to-learn/](http://www.becdevelopment.co.uk/new-ways-to-learn/)

*Background image: Ben Tipney GB Team U23 rowing championships 2004 Lightweight Double Scull*